

GDS

Is there an industry expert that can guide our thinking on GDS model and future?

# GDS Set the Stage

What agencies around the table negotiate own deals?

What agencies around the table are GDS hosted?

How many years left on your current contract?

If you are hosted could you walk tomorrow?

GDS  
Question  
One

If you are hosted,  
how can you  
leverage that  
relationship?

# GDS Question Two

I would like to discuss “Offer and Order” systems, which IATA has developed as a successor to Passenger Name Records (PNRs) and e-tickets. Seems like “Offer and Order” could be more of an impact to our businesses than NDC, and therefore worthy of discussion.

# GDS Question Two

Finnair has created its first "native order" with Amadeus' Nevio technology as the carrier transitions to an [offer-and-order system](#) and away from traditional booking methods that use passenger name records and e-tickets.

# GDS

Could Offer and Order be good for us too?

How many platforms/tools do your agents use to book/service report on air/car/hotel today?

How many exist because we need GDS workarounds?

# GDS

What if all of this — GDS, NDC, APIs, even Concur — is just transitional scaffolding before the *real shift of Offer/Order*. Are we wasting time trying to work around a crumbling tower? How we can start preparing today?

GDS

Is there any alternative ready for primetime and are they really an alternative or just wolves in sheeps clothes?

# GDS

Do you have the right team onboard to navigate new tech?

What is the new role and skills agents will need in the future if the GDS morphs into offer/order model; or AI agents take over the booking work?

GDS

Do we survive in a world where GDS revenue goes away and we pay for the tech to access content.

GDS

Does the GDS as we know it today exist in 5 years?